

# Agriculture Company Profile



"Towards a Sustainable  
Agricultural Future"



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# Welcome Message



## HAMZAH HASIBUAN



Founder Matahari Global Ekspor



As the Founder of PT. Matahari Global Ekspor (MGE), I am proud to lead a team dedicated to providing outstanding service to farmers as a source of food, as well as to our customers across various countries worldwide. At Matahari Global Ekspor (MGE), we are committed to being a trusted partner for our customers, offering high-quality spice products that meet international trade standards.

We believe that a company's success is not only measured by financial achievements but also by customer satisfaction and our positive contributions to society, farmers, and the surrounding environment. Therefore, we uphold the values of integrity, honesty, and responsibility to ensure that the quality of our exported spice products is always guaranteed. Our commitment is to deliver consistently high-quality service and to maintain mutually beneficial relationships with our customers, suppliers, and business partners.

Thank you for your trust and support in PT. Matahari Global Ekspor (MGE). We hope to continue providing the best service and to be a reliable partner in the pursuit of shared success.



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# About Us

## Company History



### Since 2019

In 2019, when the world faced significant challenges due to the COVID-19 pandemic, we began our journey in the inter-regional and inter-provincial spice export business. Over time, as demand grew, we expanded our business scope to the international market, establishing a company specifically focused on exporting high-quality spices to various countries.

### Vision

To be a leading and trusted provider and solution in spice exports, with a focus on high-quality and sustainable spice products, optimal customer satisfaction, and prioritizing positive contributions to the welfare of farmers and communities.

### Mission

- Delivering high-quality spice products that meet international trade standards and providing excellent service.
- Building mutually beneficial global partnerships with partners and customers worldwide to achieve shared success.
- Expanding Indonesia's footprint and showcasing authentic, innovative Indonesian products in global markets.
- Conducting sustainable business, contributing significantly to communities and farmers, and implementing environmentally friendly practices.
- Advancing the local economy and supporting farmers, artisans, and local producers through our export business activities.



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# Our Products |



## 01 Cinnamon

We provide premium grade AA cinnamon sourced from Sumatra (Jambi, Mandailing, Padang, and Lampung). This Sumatran cinnamon has ideal characteristics in terms of bark, texture, aroma, flavor, and moisture content. In addition to cinnamon from Sumatra, we also have stock from various regions in Indonesia (Java, Sulawesi, and Kalimantan). The specifications include bark that contains resin, mucilage, and essential oils. It has a sharp, warm, and fragrant aroma, with a taste that combines bitterness, spiciness, and sweetness. The texture is brown and thick, with a moisture content of 5% - 8%. We offer both cut cinnamon sticks and long sticks.



## 02 Coffee

Mandailing Arabica coffee is a premium variety well-known in Indonesia and globally, especially in the European market. In Europe, this coffee has earned a special place for its high quality and distinctive aroma, which combines notes of spices, chocolate, floral, and fruity undertones. Mandailing coffee has a balanced flavor that is neither too acidic nor too bitter, making it enjoyable for everyone. In addition to Mandailing Coffee, we also offer a variety of Arabica and Robusta coffees from regions across Sumatra, Java, Kalimantan, and Sulawesi.



## 03 Cocoa

We provide premium cocoa beans from renowned regions across Indonesia, such as Sumatra, Java, and Sulawesi, ready to be exported as a top-quality product to the global market.



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# Our Products



## 04 Vanilla

We offer premium, high-quality vanilla beans sourced from various regions in Indonesia, including Sumatra, Java, Bali, Sulawesi, and Flores. Our vanilla beans are carefully cultivated to ensure a rich aroma, robust flavor, and top quality. Ideal for culinary use, baking, flavoring, perfumes, and enhancing the taste of foods and beverages, our vanilla beans are the top choice for importers seeking authentic, high-quality vanilla from Indonesia.



## 05 Cloves

We offer premium-quality cloves sourced from various regions in Indonesia: Maluku, Sulawesi, Kalimantan, Java, Sumatra, and East Nusa Tenggara. Our cloves are dried to perfection, with a strong, distinctive aroma and a deep brown color, making them an ideal choice for various industrial and medicinal applications.



## 06 Coconut Copra

We supply top-quality coconut copra sourced from various regions across Sumatra, Java, Sulawesi, and Kalimantan. This copra is made from coconuts aged 300 days, each weighing approximately 3-4 kg. The specifications of our coconut copra are as follows:

Moisture content: 6-7%

Protein: 7-8%

Oil content: 63-64%

Carbohydrates: 15%



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# Our Products |



## 07 Edible Bird's Nest

We offer high-quality edible bird's nests sourced from various regions in Indonesia: Kalimantan, Java, Sulawesi, and Sumatra. Our bird's nests are carefully cultivated to ensure maximum cleanliness and top quality. We ensure that they are free from bird feathers and other contaminants before consumption. The nests come in a range of colors, from ivory white and pale yellow to light brown. A quality bird's nest will appear brighter when soaked in water, highlighting its purity and premium quality.



## 08 Agarwood

We provide high-quality agarwood from *Aquilaria malaccensis*, sourced from various regions across Indonesia: North Kalimantan, Jambi, Bangka Belitung, and Purworejo. Our agarwood is carefully processed to ensure the highest quality. It comes in a range of colors, from brown to deep, uniform black within the heartwood. The fragrance is uniquely captivating, offering an exotic blend of sweet, honeyed tobacco and a distinct animalic note.



## 09 Briquett

We supply high-quality coconut shell briquettes with an excellent calorific value, long-lasting burn time, and optimal density. Our briquettes produce no odor or smoke and have a moisture content of just 2%, making them an ideal and eco-friendly choice for various uses.



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# Our Products



## 10 Betel Nuts

We offer premium-quality betel nuts sourced from various regions in Indonesia, such as Sumatra and Java. We ensure optimal quality by carefully sorting the seeds. Our betel nuts are light brown with white patterns and have a maximum moisture content of 5%. This dried betel nut is ideal as a raw material for industries such as cosmetics, candy production, and as a natural dye for fabric and cotton.



## 11 Cardamon

We provide the highest quality cardamom, ready for export in large quantities. Cardamom is widely known for its many health benefits, including promoting oral health, aiding digestion, supporting heart health, regulating blood pressure, fighting bacterial infections, boosting the immune system, maintaining lung function, and helping manage gout.



## 12 Candlenuts

We offer high-quality candlenuts with a yellowish-white texture and distinct ridges on the skin of the seed. It has a strong, fresh, nutty aroma. The candlenuts we provide are an ideal choice for various industrial and culinary applications.



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# Our Products |



## 13 Palm Sugar

We provide premium-quality palm sugar sourced from various regions in Sumatra, Java, Sulawesi, and Kalimantan. We take great care in the processing of the palm sugar we offer to ensure its quality is preserved. The specifications of our palm sugar are as follows:

Color: Dark brown

Taste: Sweet with a slight savory note

Texture: Soft and chewy

Shape: Whole, clean, and neat

Aroma: Distinctive, fragrant palm sugar scent



## 14 Nutmeg

We offer the finest quality nutmeg sourced from the Maluku region. The distinctive features of this nutmeg are as follows:

Color: Brownish with an oval-shaped fruit, thick white flesh

Aroma: Sharp with a characteristic nutmeg scent

Flesh: Thick, approximately 1 cm

Oil content: 21.71%



## 15 Tapioca Flour

We offer high-quality tapioca flour made from cassava. The specifications of this tapioca flour are as follows:

Color: Clean white

Texture: Fine, free from lumps

Aroma: Odorless

Packaging: International standard



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# Our Products |



## 16 Long Pepper

We offer the finest quality Long Pepper, which has a spicier taste compared to White and Black Pepper. The benefits of Long Pepper include its anti-cancer, anti-inflammatory, immune system modulation, antimicrobial, coronary vasodilation, antifungal, anti-amoebic properties, and its role in protecting heart function.



## 17 Black Pepper

We offer the highest quality Black Pepper, featuring a uniform deep black color, a strong pungent aroma, wrinkled texture on the peppercorns, and a high resistance to cracking. Black Pepper is perfect for culinary use and herbal medicine, offering benefits such as improving brain health, reducing cancer risk, controlling blood sugar, lowering cholesterol, and enhancing male fertility.



## 18 White Pepper

We offer premium-quality White Pepper with the following specifications:

Diameter: 4.0-6.0 mm

Color: Grayish-brown and ivory white

Aroma: Mildly sharp, characteristic of White Pepper



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# Our Products |



## 19 Turmeric

We offer high-quality turmeric, ready for export to various countries. Turmeric is ideal as both a cooking spice and a herbal remedy, with benefits such as boosting immunity, reducing inflammation, addressing digestive issues, treating skin problems, improving respiratory health, and preventing cancer.



## 20 Red Ginger

We offer premium-quality Red Ginger sourced from various regions in Indonesia, such as Sumatra, Java, Kalimantan, and Sulawesi. The specifications of our Red Ginger are as follows:

Skin: Red in color, smooth, shiny, and not wrinkled

Shape: Firm, dense, and not broken

Taste: Spicy with a slight sweetness

Moisture content: 80-85%



## 21 White Ginger

We offer premium-quality White Ginger and Elephant Ginger sourced from the regions of Sumatra and Java. The specifications are as follows:

Diameter: 8-8.5 cm

Color: Yellowish-white

Oil content: 0.8-2.8%

Taste: Mildly spicy



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# Our Products |



## 22 Coconut Fiber

We provide high-quality coconut coir with fiber lengths ranging from 15-30 cm. The coir we offer is resistant to microorganisms, has good durability against decay and mechanical activity, and is lightweight with strong tensile strength and good porosity. This coconut coir is ready for export to countries around the world as a natural product from Indonesia, benefiting various industries and other needs.



## 23 Rattan Creations

We offer a range of high-quality household products made from selected rattan, known for its strong, thick, and durable texture. The household items we provide include tables, chairs, cabinets, swings, decorative lamps, bags, vases, mats, and baskets. Each product is designed to enhance both beauty and functionality, with the natural durability and aesthetic appeal of rattan.



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# Our Services



## Agronomy Consultation



Mubarak is an experienced agronomy expert who provides consultation and guidance to farmers and agricultural entrepreneurs. As an agronomy consultant, he offers advice and recommendations based on his understanding of best farming practices, natural resource management, and the latest agricultural technologies. The goal of this service is to help farmers improve their crop yields and produce high-quality harvests.

## Training and Education



Riska Fatiah is a training and education expert in the field of agriculture at this company. She provides farmers with knowledge, skills, and the latest technologies to help them manage their farms more efficiently, productively, and sustainably, ultimately producing high-quality agricultural products ready for export worldwide.

## Research and Development



Haris Hamka is an export research and development expert at this company, ensuring the smooth flow of exports. He is responsible for carefully preparing export documents and coordinating the entire process, from goods preparation to the final stage of shipment. His expertise guarantees compliance with international regulations and the successful export of products to global markets.



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# Our Advantages



## Experience and Expertise

We are highly experienced and skilled in exporting our quality products to customers in various countries. Our expertise covers export regulations, supply chain management, understanding international market demand, cross-cultural communication, proficiency in using technology for monitoring and reporting, quality and innovation, export financing mechanisms, and risk management.



## Sustainable Innovation

In our commitment to sustainable innovation, as exporters, we prioritize eco-friendly farming, carbon footprint reduction, environmentally friendly packaging innovations, advanced storage and processing technology, supply chain digitalization and blockchain, value-added products, training and empowerment of local farmers, collaboration with research and development institutions, and alignment with international standards.



## Continuity

For the continuity of our company, we consistently maintain high-quality, export-ready products by ensuring stable product supply, increasing production capacity, managing agricultural risks, continuously improving product quality and meeting international standards, innovating in post-harvest technology, fostering strong relationships with all customers and consumers, diversifying products for international markets, enhancing logistics and delivery efficiency, collaborating with government and relevant institutions, and managing price and demand fluctuations.



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# Contact Information



**Phone**

+6281219296681



**Email**

matahariglobalekspor@gmail.com



**Website**

<https://matahariglobalekspor.com/>



**Office**

Kebagusan, Jakarta Selatan





# THANK YOU



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